



PRESS RELEASE

FRIDAY 9 OCTOBER 2009, POSSUM, AYLESBURY, BUCKINGHAMSHIRE, U.K.

POSSUM ACQUIRES MANUFACTURING CAPABILITY

Leading Electronic Assistive Technology (EAT) company Possum today announces further expansion of the group through the acquisition of a contract electronics manufacturing business.

Possum provides a range of EAT solutions in areas including environmental control, preventative technology, telecare and augmentative and alternative communication. Possum's customers include the National Health Service, Local Authorities, major charities and private individuals in the U.K. and an increasing number of overseas partners. In recent times Possum has focused strongly on providing high levels of customer service and on product innovation, winning a Queen's Award for Enterprise in the Innovation category earlier this year. The manufacturing of Possum's wide range of proprietary products has to date been carried out by British sub-contractors.

Now, in order to safeguard the security of the supply of products and to ensure the highest quality standards of manufacture, Possum has acquired the business and assets of Nortec Production Limited, a contract electronics manufacturing company based in Atherstone, Warwickshire. Nortec was established in 1993 and is experienced in the provision of high quality manufacturing, being approved to international quality standard ISO 9001: 2000. The company has a range of established customers in a diverse number of fields, including medical, healthcare, telecoms and others.

In future Nortec will trade as Nortec Solutions Limited and will remain a separate, independent company operating as a sister company to Possum under the common ownership of Eamont Holdings Limited. Nortec will continue to support and develop its third party manufacturing business through investment in plant and equipment, management and IT systems. In addition, the manufacturing of Possum products will be moved over to Nortec over the course of approximately twelve months.

Nortec Managing Director, Robin Clements said, "Everyone at Nortec is delighted to be part of the Possum group and we are confident that the financial, management and technical strengths of Possum will enable Nortec to further improve its support for its customers in the future."

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Chairman, Philip Robinson said, "It's great to be expanding and strengthening the Possum success story – particularly in a time of recession. The acquisition of Nortec will increase the number of employees in the group to approximately 100 and will strengthen the business by bringing additional revenue streams. With the addition of manufacturing Possum will be a vertically integrated organisation controlling every stage of supply from product concept, through design and manufacture to installation and customer support ensuring the best possible service to our customers."

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About Possum Ltd

Possum are the UK market leader in the development, manufacture and installation of Electronic Assistive Technology (EAT) products and services; providing practical solutions which enhance the independence and quality of life for people living with a disability. With nearly 50 years of experience in Electronic Assistive Technology, we understand and respond to the needs of our clients providing practical advice on applications for a variety of requirements.